

Career Opportunity

de Bruin Engineering Pty Ltd is a member of the de Bruin Group located in South Australia's Limestone Coast region and currently has a career opportunity for a proactive innovative Technical Sales Representative.

The de Bruin Group is passionately committed to the Limestone Coast region which our highly skilled team of staff, who have been personally selected for their professionalism and commitment to excellence and enduring quality, proudly call home.

Our manufacturing / engineering operation services the agricultural industry in providing "IHSD" a chemical free harvest weed seed management system that is used to control weed seeds at harvest time. Offering an exciting opportunity for the successful candidate. Our well-equipped workshops ensure that most facets of the design and manufacturing process are carried out in-house, giving optimal control over the final product while providing our employees with ongoing exposure to new and emerging technologies.

The successful applicants are required to possess excellent communication skills, be self-motivated, reliable, dedicated and a team player.

Visit our web site to learn more about our iHSD product - www.ihsd.com

To be successful in this role, you must:

- Have experience in agricultural products and sales.
- Maintain exceptional product knowledge and application knowledge.
- Ability to develop sales strategies.
- Sound business skills.
- Have the ability to sell agricultural products and parts.
- Proactively seek leads to drive sales
- Proven experience in proactively expanding customer base and market.
- Manage sales process from taking orders, preparing quotations and sales contracts, through to payment and delivery.
- Ability to prioritise tasks and manage conflicting deadlines.
- Conduct product demonstrations; and
- Hold a current driver's licence.

As a member of the de Bruin Group, you will be working with a motivated team seeking to provide a quality service to all clients. An immediate start is available for the right applicant. Applications will be regarded as strictly confidential.

We are committed to offering a safe and welcoming environment for all employees to ensure they are supported to work at their best. Our team enjoy family friendly compressed working hours and above Award remuneration.

To obtain a copy of the Application Form and applicable Position Description please visit the 'careers' section on the de Bruin Group web site www.debruingroup.com.au
Submit your completed application:

- *Email:* jobs@debruingroup.com.au
- *Post:* The Human Resources Manager, de Bruin Group, PO Box 52 – Mount Gambier, SA 5290

APPLICATIONS CLOSE: Tuesday 16 January 2024